

**SUMTER COUNTY BOARD OF COMMISSIONERS
EXECUTIVE SUMMARY**

SUBJECT: Status Report of Privatization and Reorganization Efforts

REQUESTED ACTION: _____

☒ Work Session (Report Only)

DATE OF MEETING: 9/20/2011

☐ Regular Meeting

☐ Special Meeting

CONTRACT: ☒ N/A

Vendor/Entity: _____

Effective Date: _____

Termination Date: _____

Managing Division / Dept: _____

BUDGET IMPACT: _____

☐ Annual

FUNDING SOURCE: _____

☐ Capital

EXPENDITURE ACCOUNT: _____

☒ N/A

HISTORY/FACTS/ISSUES:

The BOCC authorized several privatization and reorganization activities during the current fiscal year for implementation the same period as well as starting October 1, 2011. Provided in subsequent documents is a status report on those endeavors:

1. Privatization: Information Technology, Misdemeanor Probation, Ambulance Service, Transit, Building Inspections (Non-Villages Commercial), Construction Engineering/Inspection and Construction Management
 2. Reorganization: Risk Management, GIS, Housing, Economic Development, and Emergency Management with a comment on the status for the upgrade to the public safety radio system.
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Information Technology

The privatization of information technology was completed on July 1, 2011 with the remaining three technical service employees separating from Sumter County with two taking a job with The Villages Technology Solutions Group and one taking a job with the Southwest Florida Water Management District.

The focus of the privatization and the change in the approach of the delivery of information technology services to the internal and external customer has resulted in the following benefits and the following issues being identified for correction:

1. Online building permitting has expanded for the external customers
2. More deployment of the VoIP system was identified and is moving forward (Health Department and Emergency Management (EOC))
3. Compilation of surplus IT equipment for destruction or redeployment has occurred for accountability with our fixed asset list – evaluation of the surplus equipment is underway
4. Evaluation of the data closets has resulted in UPS upgrades for longer duration of service for the phone and network system
5. A draft level of service agreement was produced and the management aspects are being added
6. The IT QA/QC Contract Manager was hired and will start work October 10, 2011 with a focus of analyzing our data traffic, identifying system errors and inefficiencies and directing the contractors to resolve the issues.
7. The start of an evaluation of the connectivity and its redundancy can begin with financial analysis provided weighing the cost/benefits between the data center in Lakeland to that of one locally.

MISDEMEANOR PROBATION

The BOCC established an agreement on 12/14/10 with Professional Probation Services (PPS) to initiate a pilot project utilizing and paying county staff beginning 1/1/11. The pilot program implemented PPS procedures and the use of its proprietary case management software. The County Misdemeanor Probation Department was comprised of five employees. One probation officer was hired by PPS in 2/11 to work in its Brooksville office, leaving four staff in Bushnell. As the pilot progress, a Sumter County probation officer was dispatched to Brooksville 5 days a week with a staff assistant 3 days a week. By the time the pilot ended. There were four Sumter County employees with only 2.4 full-time equivalents remaining in Bushnell.

Due to the success of the pilot program the services provided by the department were fully privatized through a competitive process. PPS was the successful proposer with a contract approved by the BOCC on 7/12/11 for an 8/1/11 start date. Since PPS procedures were already in place. The transition was simplified. PPS obtained office space in Bushnell at 217 N. Florida Street, Suite 1, approximately three blocks from the county office location. Division Administration staff assisted with closing down the County office the last week in July.

PPS hired three of the remaining staff and made an offer to the fourth for a part-time position in Brooksville that was declined. Two staff members remain in the Sumter office with backup to be provided by the Hernando PPS office in Brooksville. Four staff received County severance packages.

Misdemeanor Probation has been operating for a full month under the PPS contract at no cost to the County. The contract was amended on 8/23/11 to include required Security Addendum. The county contract manager met with PPS Executive Vice President in Bushnell on 9/13/11 to clarify reporting requirements, staff backup procedures, staffing when caseload increases beyond 200, and other contract-related incidentals.

Rural Metro - Sumter County

Start up progress

Following is a status report of the ambulance service start-up operations as submitted by Rural Metro. Based on the information provided, it appears that they will be prepared for full operation beginning October 1, 2011 as contracted.

Communications

- TriTech CAD (Computer Aided Dispatch) servers and Rural Metro server are in as of September 12.
- Fiber connection from Sumter SO (9-1-1) to Rural Metro dispatch installed.
- All Office cabling, furniture and hardware is in place as of 9-12-11.
- Radio installation for dispatch consoles is scheduled for 9-26-11.
- Radios have been programmed for Sumter Fire frequencies.
- Waiting on MOUs from Lake and surrounding counties for Villages FD radio programming.
- TriTechCAD training to occur continuously from 9-10 to 9-27.

Vehicles

- All 10 ambulances have arrived. Ambulances are registered, have E Pass and are being stocked for ready.
- The Manager's vehicle is in and ready.
- A bariatric unit has been identified from the Rural Metro fleet and will be stationed at the Bushnell Office from start up.
- Back-up/Spare units have been identified from the Rural Metro fleet to be stationed at the Bushnell Office.
- An agreement was established with Wildwood auto to perform PMs and any needed tow services 24/7.

Equipment

- All new power Stryker stretchers are in staging ready for use.
- All new fully loaded Lifepack 15s are in staging ready for use.
- All hard and soft equipment is in and staged at the Orlando office.
- Pharmaceuticals are either in staging or ordered.

- Processes in place for resupply of for SCFD and VPS.

Headquarters

- Bushnell HQ construction is complete with wrap up of final details occurring.

Personnel

- Market General Manager is hired and on board full-time.
- QA position has been interviewed for, if not filled a repost of the position will occur in 30-60 days.
- 4 (out of 4) Dispatch Supervisor positions have been offered and accepted.
- 6 (out of 6) Dispatcher positions have been offered and accepted.
- Multiple part-time dispatch candidates are in the hiring process.
- Contingent job Offers have been made for
 - 41 FTEs (EMTs and paramedics)
 - 10 Part time (EMTs and paramedics)
 - 2 Crew Chiefs
- Orientations will be provided repetitively at the Bushnell HQ from Sept 12 – 30. All new hires will attend 5 days of orientation.

Deployment

- Initial deployment model established.
- Proposed cohabitation in 3 Fire stations. SCFR Sta.33, VPSD Sta. 41 and 44.
- Crew stations are also arranged at Lake Panasoffkee and proposed for the Webster Flea Market.

Policies

- Corporate policy manual in place.
- Local SOGs in final revision phase.
- Medical protocols in final revision phase.
- CAAS accreditation applied for.

TRANSIT

Overview

On 5/2/11, the Sumter County Board of County Commissioners (BOCC) voted unanimously to enter into contract negotiations with Ride Right, LLC, to operate transportation services for Sumter County. Ride Right is a MO-based transportation company with contracts in MO, IN, OH, and FL providing paratransit, fixed route, and shuttle services. Negotiations concluded with the approval of a contract with Ride Right at the 7/26/11 meeting of the BOCC.

The transition process began prior to contract approval in order to ensure a smooth migration of transit operations from the County to Ride Right by 10/1/11. A group meeting was held on 6/27/11 with county transit employees and Ride Right representatives. The company introduced itself and provided job applications to all who wished to apply. During the next several days, Ride Right staff met individually with county employees interested in employment with the company.

Of the 24 positions within the transit department, two positions were reclassified (Transit Manager to Transit Contract Manager and Office Supervisor to Contract Management Specialist) and one (Courier) was transferred to the library department effective 10/1/11. The following post-county employment outcomes are expected for the remaining 21 positions: 11 to Ride Right, one to a new job in private sector last month, four plan to retire after 9/30/11, two hope to find a jobs within the BOCC system, four have not yet revealed their plans.

Transition Tasks Completed

- Ride Right leased space at 1525 Industrial Drive in Wildwood.
- Ride Right designated General Manager indicated the start-up staffing of 29 for Sumter County Transit on 10/1/11 will be as follows: 16 full-time and 9 part-time drivers, two full-time dispatchers, one half-time administrative assistant, and himself.
- Transit Manager and CSD Administrative Coordinator attended required Community Transportation Disadvantaged Annual Conference, 8/8-11/11. Ride Right General Manager was also in attendance.
- FDOT approved grant for BOCC to purchase a low-floor vehicle and new dispatch system.
- Progress made in training Ride Right staff in use of current dispatch software to be used until new system is in place and associated training.
- Ride Right met with state representative concerning the transfer of third part CDL testing. Contract. Ride Right decided not to continue in-house CDL testing.
- Ride Right badges and uniforms have been approved.
- County to transfer phone and fax numbers to Ride Right to provide seamless access to reservation system.
- Base station antenna removal and installation for dispatch will need to be accomplished after close of business on 9/30/11.

- Ride Right is now training new employees with an established 70-hour course.
- Vehicle Lease Agreement amended on 9/13/11 to facilitate driver training in vehicles staff will use.
- Ride Right in the process of developing set routes.
- Ride Right will begin providing transportation for Sumter County on Monday, 10/3/11.

Ride Right is working closely with the County Transit Manager to transition transportation services smoothly by service start date of 10/3/11.

Building Services

The Building Services Department is set for a major reorganization effective October 1, 2011.

The positions of Building Technician and Planning Technician will be combined into the new position of Development Technician. The Development Technicians will take on the combined responsibilities of the current Building and Planning Technician positions. In addition, the Development Technicians will also assume the duties of the Code/Licensing Coordinator. The Code/Licensing Coordinator position will be eliminated September 30, 2011. At this time, the employee serving as the Code/Licensing Coordinator will be accepting the County's severance package.

Since June 2011, the existing seven (7) Building and Planning Technicians began their training to assume the role of the new consolidated Development Technician. The results of this training have shown a positive impact on the efficiency of services. Now one person can complete the duties of three (3) positions.

The position of Chief Plans Examiner will also be eliminated on September 30, 2011. The employee that filled the Chief Plans Examiner position has moved to the position of Standard Building Inspector in August 2011. The remaining two (2) Plans Examiners are able to keep pace with the work demand. In addition, support may be provided through the current contractor PDCS.

On September 27, 2011, a contract will be presented to the Board to approve PDCS to provide for all commercial building inspections services, excluding the new commercial construction within The Villages. In addition, the contract will extend the existing general building inspection and plan examination support by PDCS. The use of PDCS will allow for the staff County inspectors (4) to focus on inspection of residential development outside of The Villages and code enforcement.

The existing contractor SBCCI continues to provide building inspections services for all new residential and commercial construction within The Villages. With the start of construction of the new Brownwood Town Center, it is anticipated that SBCCI will have a heavy workload of new commercial inspections in FY 2011/12.

As result of the reorganization, on September 27, 2011, staff will ask the Board to approve a revised building permit fee schedule that reduces residential building permit fees by 25%.

Construction Engineering and Inspection (CEI) and Construction Management (CM)

CEI: Upon retirement of the Senior Engineering Tech in the Road and Bridge Department of the Public Works Division (PWD) in December 2010, this position was eliminated by the Division. A major function of that position was CEI. Going forward, CEI for roadway and related infrastructure projects is being conducted in three ways:

1. Internal PWD assets (Assistant Director for Engineering, Assistant Director for Operations, and the remaining Engineering Tech).
2. Stand-alone task order to any of the 8 x CCNA consultants under contract to PWD for CEI support, for either multiple or single projects.
3. As a follow-on to a design and permitting contract, on County-funded projects.

CM: Upon assignment of Facilities Development and Maintenance (FDM) to the Public Works Division (PWD), FDM was split into Facilities Development (FD) as part of the Engineering Branch and Facilities Maintenance (FM) as part of the Operations Branch. Construction Management (CM), heretofore performed in-house by FDM assets, will now be conducted via a Project Management/Construction Management (PM/CM) contract with URS. This contract will primarily service the PM/CM needs of FD for new construction, but could also service the major maintenance and minor construction needs of FM beyond their internal capabilities. The Program Manager of FD will administer this contract. ZHA was selected as the secondary or back-up for PM/CM support.

Current or pending task orders to URS include:

1. Sumter County Jail Paint and Control Joint Corrective Action Plan (CM)
2. Sumter County Fire Stations ARRA and Davis Bacon Payroll Review (PM)
3. Sumter County Service Center and Security Vestibule Elevator Actions (CM)
4. Sumter County Courthouse Asbestos and Lead Based Paint Survey (CM)
5. Sumter County Sheriff's Office and VOIP Generators (CM)
6. Sumter County BOCC 2035 Facilities Master Plan (PM)
7. Sumter County Historic Courthouse and 1988 Main Jail Renovation (CM)
8. Sumter County Animal Services/CDA Joint Use Facility and AS Complex (CM)

Risk Management

Risk Management was approved to be dissolved no later than October 1, 2011 and its functions distributed to Employee Services and Financial Services. The reduction of the three full time positions and one student OPS position effective September 30, 2011 led one employee to transfer to the Property Appraiser's Office, one employee transferred to Employee Services, and the remaining full time employee planning to receive the severance packaged approved by the BOCC.

The transition has occurred with positive results:

1. The level of service did not diminish and in fact with the support by the BOCC to transition from Brown & Brown to Willis has led to a significant amount of analytical data being provided for better decision making such as the change in the short and long term disability provider as demonstrated at the 9/13/11 BOCC meeting.
2. A full accounting of the contracts the BOCC has active is occurring to validate the insurance certificates on file.
3. Efficiencies in the use of Benewise and the back-billing process are being sought to reduce the amount of man-hours in this process.
4. Employees seeking support have one department to go to (Employee Services) in lieu of two departments.

Geographic Information System (GIS)

GIS was presented for consideration to privatize this operation at the onset of developing the FY 11/12 budget. The BOCC did not support this initiative but stated it would hear the presentation at the onset of developing the FY 12/13 budget. In lieu of furthering the privatization effort with this department, it was determined that the GIS Department would be disbanded and the remaining two employees assigned to divisions to directly support their respective functions.

One employee was deployed to the Public Works Division and is supporting the integration and use by its senior staff of the GIS.

One employee was deployed to the Planning and Development Division to continue to provide the 911 addressing but also provide the direct support and training to this division and ancillary support to other departments as the Division Director approves.

Both division directors report more utilization of GIS and direct benefits of these positions as they are now assigned.

Housing

The Housing Department will disband effective September 30, 2011 with one employee remaining as the Housing Coordinator to directly manage the remaining SHIP funds and those that are revolving, providing counseling to customer related to housing, and closing out the Sumter managed Section 8 program. One of the employees will be accepting the severance package approved by the BOCC and the remaining of the three employees was transferred to the Fire & EMS Division to fill a vacancy.

Citrus County has accepted and the local HUD has approved the transfer of the Section 8 program and HUD in Washington, D.C. made the final approval required for the transfer.

Sumter County
Economic Development
FY 2011/12
Operational Plan

September 14, 2011

DRAFT

County Administration
Division of Planning & Development

Introduction

On September 30, 2011, the County's contract with E5 Solutions, Inc., to serve as the County's economic development agency, will terminate. On October 1, 2011, County staff will assume the roles and responsibilities to advance improvement of the County's economic development.

This operational plan provides the structure and the focus of County staff economic development activities, effective October 1, 2011. This operational plan is not a stand alone or static document and must be coordinated with the existing County Economic Development Plan prepared in 2010, the Tourism Development Plan prepared in 2011, the Sumter County Comprehensive Plan, and other supporting plans and operations.

This operational plan contains three (3) sections. Section 1 provides an overview of the staffing structure, effective October 1, 2011, and provides the roles and responsibilities for the key staff. Section 2 provides an overview of the focus of the planned economic development activities, effective October 1, 2011. Section 3 provides key actions for implementation in FY 2011/12.

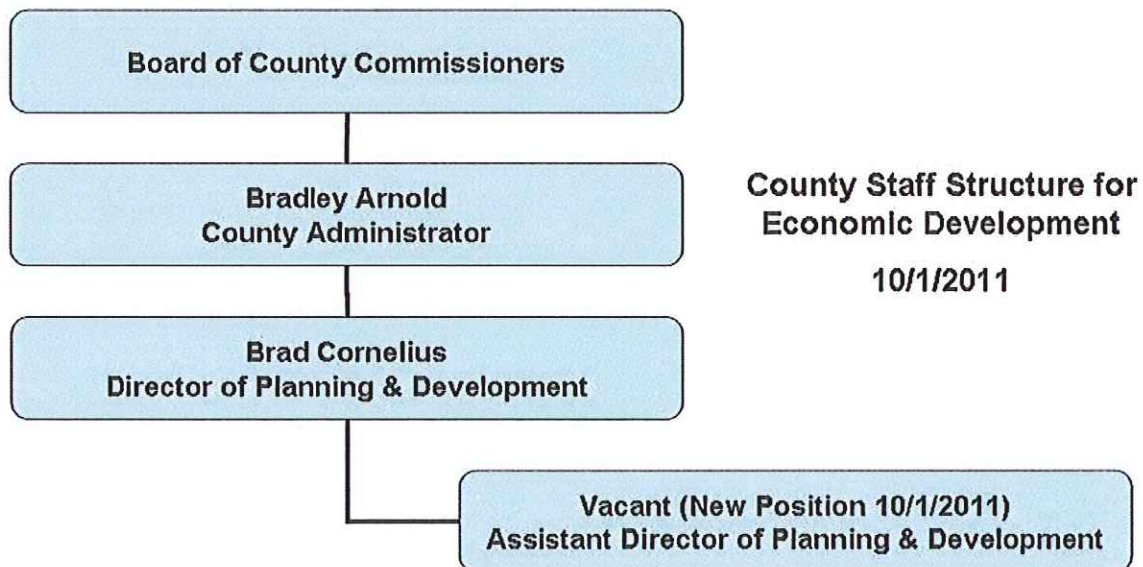
Ultimately, the economic development activities in FY 2011/12 must:

1. Provide a long term commitment to maintain our economic base.
2. Focus on actions that are visible and measurable.
3. Promote public-private leadership to ensure maximum benefit accrues to local businesses, workers, and residents.

Section 1 – Staffing Structure Roles and Responsibilities

The following County staff members shall assume the direct responsibility for County economic development activities, effective October 1, 2011.

- Bradley Arnold – County Administrator
- Brad Cornelius – Director of Planning & Development
- Vacant (New Position 10/1/2011) – Assistant Director of Planning & Development



Although the organizational chart above shows a hierarchical structure, the day to day interaction of the positions will be collaborative and cooperative in the implementation of economic development activities.

Mr. Arnold and Mr. Cornelius will be the primary points of staff contact regarding business retention and recruitment, interaction with E-Florida and other economic development entities, and coordination with other local governments. Under the direction of the Board of County Commissioners, Mr. Arnold and Mr. Cornelius will establish annual operational plans to reassess and readjust, as needed, the structure and focus of the County's economic development activities.

The position of Assistant Director of Planning & Development is a new position effective October 1, 2011. The role of the Assistant Director of Planning & Development is to meet the day to day needs of the County's economic development activities. This position will complete research, prepare reports, and make recommendations to Mr. Cornelius and Mr. Arnold regarding economic development issues. This position will coordinate resources within and outside of the County's organization to facilitate and promote the successful implementation of the economic development program. In addition, to the economic development responsibilities, this position will also assist in the overall management of the Division of Planning & Development.

Support staff (administrative, etc.) will be provided through the existing staff within the Division of Planning & Development and County Administration.

As specific needs arise, other staff resources and expertise may be added through agreements with other agencies or through outside contractors.

Section 2 – Economic Development Activities Focus Areas

The focus of economic development work effort in FY 2011/12 will be based on three (3) primary areas:

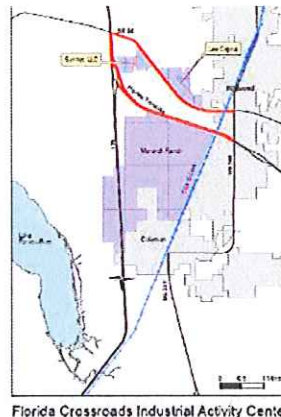
1. Promote existing industrial manufacturing businesses and attract the relocation of new industrial manufacturing businesses and agribusiness classified as manufacturing under the 2007 North American Industrial Classification System.
2. Promote small business incubator centers to foster the development of new or small scale industrial manufacturing businesses.
3. Encouragement of Chief Executive Officers and other key company decision makers to consider a personal move to Sumter County (specifically The Villages) and to relocate their businesses to Sumter County.

The following provides more specific information regarding these three (3) areas.

Industrial Manufacturing Businesses

As identified in the Sumter County Economic Development Plan, the county is well positioned geographically and served by major transportation systems that are attractive to industrial manufacturing and distribution. In addition, the Sumter Board of County Commissioners endorsed a plan to promote the SR 44 corridor from I-75 to US 301 and the C-470 corridor from I-75 to US 301 as future industrial activity centers. In fact, the SR 44 corridor, known as the Florida Crossroads Industrial Activity Center, is identified in the Withlacoochee Region Comprehensive Economic Development Strategy as a vital economic project for the region and the state. There is great opportunity to promote this corridor as a future industrial mega-site.

20 million sq. ft.
Intermodal Freight
Center/Inland Port
Access to I-75, US 301, Florida
Turnpike, SR 44
CSX S-Line
Withlacoochee Region
Economic Development Plan
Lake-Sumter MPO Long
Range Transportation Plan



The county is well positioned to take an aggressive approach to encourage existing industrial manufacturing businesses to expand and to attract new businesses.

In addition, the rural character of much of the county is conducive to the promotion of agribusiness, under the general heading of manufacturing. Several agribusinesses fall under the NAICS manufacturing heading. Other agribusiness, which falls under the NAICS heading for agriculture, is important to the county but is best fostered though

coordination with the Sumter County Extension Office (University of Florida IFAS) and the U.S Department of Agriculture.

The following list is a working list of existing industrial manufacturing businesses in the county. This list is not complete and will need to be edited and updated as new information is obtained regarding existing industrial manufacturing businesses.

However, this list does provide a starting point for staff to begin to make contact with these companies to assess their needs and opportunities for expansion.

Working List of Industrial Manufacturing Businesses in Sumter County - 9/13/2011

Company Name	Sumter Address	Manager	Type of Business
Midcoast Aggregates	7000 SR 50 - Webster	Billy Barnes	Limerock Mine
Cemex Construction Materials Florida	3919 CR 673 - St Catherine; 530 W. Kings Hwy - Center Hill; 7388 CR 745 - Bushnell; 4270 CR 142A - Wildwood	James Morris	Limerock Mines, Cement Products
Central Beef Industries	571 W Kings Hwy - Center Hill	Marshall Chernin	Meat Slaughterhouse/Products
Sumter Cement	8400 CR 469 - Center Hill	Daniel Fritz	Limerock Mine, Cement Products (Not currently operating)
Great Southern Wood of Florida	CR 527A - Lake Panasoffkee	Mike French	Wood Products
UAS of America	534 CR 529A - Sumterville	Hilda Pecsenska	Fertilizer Products
Eagle Roofing of Florida	1575 C-470 - Sumterville	Robert Sena	Roofing Products
Sumter Electric Cooperative	293 US 301 - Sumterville	Jim Duncan	Electric Utility
Dixie Lime & Stone	3238 C-470 - Sumterville	Bill Houghton	Limerock Mine
American Cement	4750 C-470 - Sumterville	Cary Cohrs	Limerock Mine, Cement Products
Ocala Bedrock/Bedrock Resources	4289 C-470 - Sumterville	Scott Lanker	Limerock Mine
Outokumpu Stainless Pipe	1101 N. Main St - Wildwood	Kris Podsiad	Steel Pipes
Beasley Manufacturing	59 S. Maryland Ave - Center Hill	Paul Beasley	Fabrics
Concrete Connectors/Sales Corp of Florida	3402 NE 37th Pl - Wildwood	Bill Keen	Industrial Supply/Welding
Bushnell Truss	5240 C-476 - Bushnell	James Malloy	Roof Trusses
Global Tire Recycling	1201 Industrial Dr. - Wildwood	David Forrester	Tire Recycling
Robbins Manufacturing	13904 SR 471 - Webster	C. McKendree	Wood Products
Metal Industries	400 Walker Ave - Bushnell	Steve Brush	Refrigeration and Heating
RGW Industries	323 CR 542 - Bushnell	Gregory Wilber	Undefined Manufacturers
Russell Stovers	950 Industrial Ave - Wildwood	TBD	Candy Distribution
Semper Fi - RJL	900 Industrial Ave - Wildwood	Donald Lacharite	Undefined Manufacturers
Dietrich Industries	721 Industrial Dr - Wildwood	Paul Combs	Building Materials
Florida Power	4306 CR 462 - Wildwood	Joey Sparkman	Electric Utility
Progress Energy	4306 CR 462 - Wildwood	Jean Lamb	Electric Utility
Progress Rail Services	4198 C-462 - Wildwood	Jackie Nesmith	Recycling
Stone Central of Central Florida	3200 NE 37th Pl - Wildwood	Philip Shibley	Stone
Highway Systems	1749 CR 525 - Sumterville	Jason Bell	Steel Products
Junction City Mining Co./Anderson Columbia	2250 CR 525 - Sumterville	Joe Anderson	Cement Products
Black Gold Compost	11324 CR 237 - Oxford	Michael Lange	Fertilizer Products
Charlotte Pipe & Foundry	4149 CR 124A - Wildwood	James Young	PVC Pipes
Xpress Materials	8302 NE 44th Dr - Wildwood	Jim Graham	Cement Products
Hygrade Timber	1879 CR 525 - Sumterville	Michael Lewis	Wood Products
Hillandale	9565 C-476B - Bushnell	Gavin Rowe	Egg Products

The identification of industrial manufacturing businesses to promote expansion or to encourage relocation will be done with emphasis on businesses that fall under the 2007 North American Industrial Classification System (NAICS) for manufacturing. These codes are provided in the Appendix.

In FY 2011/12, a series of specific financial incentives will be developed for consideration by the Board of County Commissioners to encourage the expansion and relocation of industrial manufacturing businesses. The incentives are in addition to any incentives that may be available at the state and federal level. The development of these incentives will be sensitive to ensuring the businesses that qualify provide a positive economic return to the county based on job growth and growth of the tax base.

Incubators for New and Small Industrial Manufacturing Businesses

Incubator sites provide an outstanding opportunity for new or small businesses to establish a strong businesses presence and begin to grow and expand their products or services. Currently, Sumter County lacks a true incubator site. Through coordination and cooperation with the private sector, potential incubator sites may be developed to assist in the economic development of the county.

The recently approved Federal American Invents Act provides for a reform of patent law in the U.S. Historically, U.S. patent law was based on the concept of “first to invent”. The American Invents Act changes the standard for a patent from “first to invent” to “first to file a patent”. This shift in patent law provides an incentive to businesses to not only invent new products but to also obtain a patent and bring the new product to market.

The support provided within an incubator sites can provide the push to new of small businesses to be aggressive in inventing new products, getting the patent, and bringing the new product to market.

Relocation of CEOs and Their Businesses

The population growth of the county over the past decade is directly attributed to the continued development of The Villages. The Villages is an active adult (55+) community. The amenities available within The Villages are second to none and provide

the opportunity for an active and enjoyable lifestyle. This lifestyle is attractive to encourage Chief Executive Officers or other company key decision makers to relocate to The Villages to take advantage of the amenities and lifestyle and relocate their businesses to the county. This symbiotic relationship between quality of life within The Villages and the ability to attract new businesses to the county is key difference between Sumter County and other locations in Florida.

The marketing of The Villages is worldwide and very successful. Through a partnering with the marketing segment of The Villages, the message can be effectively distributed throughout the U.S. and the world that moving to The Villages provides an opportunity for a person to not only enjoy the active lifestyle but also provide an opportunity to relocate their business to an area of the state that is continuing to grow, while other areas of the state continue to struggle with the economic downturn.

This marketing effort will not only be for the industrial manufacturing businesses described above, but will include other high value industries such as medical, education and research & development, and other technological areas.

Section 3 – Key Actions for Implementation in FY 2011/12

The following provides the key actions for implementation in FY 2011/12. As stated in the introduction to this operational plan, this document is not a static document. These actions may be revised or updated during the year in response to specific needs and opportunities.

Action 1.1 – Promote economic development and business assistance through personal contacts.

Action 1.2 – Utilize county resident “manpower” to promote economic development and business assistance.

Action 1.3 – Utilize and encourage use of Enterprise Zone Tax Credits and other programs to encourage expansion and relocation.

Action 1.4 – By December 1, 2011, develop and by January 1, 2012, utilize economic development benchmark data to track success of economic development activities.

Action 1.5 – By November 1, 2011, prioritize employers with highest opportunity for expansion or growth (industrial manufacturing in FY 2011/12).

Action 1.6 – Maintain contact with the county business community through active participation in the Sumter Chamber of Commerce Governmental Affairs Committee and other outreach activities.

Action 1.7 – Maintain and update website www.sumterbusiness.com to provide resources to existing and potential businesses.

Action 1.8 – By December 1, 2011, develop regular coordination meetings (quarterly) with real estate industry to identify available sites or buildings.

Action 1.9 – By June 1, 2012, complete inventory of existing buildings within Industrial zoned areas of the county.

Action 1.10 – Continue to identify appropriate land areas to designate for future industrial and employment centers.

Action 1.11 – Continue to coordinate with Workforce Central Florida and area colleges and universities to promote the development of appropriate workforce development programs to support the industrial manufacturing sector.

Action 1.12 – Continue to build relationships with State Universities to establish programs in the county to enhance educational opportunities and to implement research and development activities.

Action 1.13 – Continue to coordinate with the cities and other private providers of utilities to ensure appropriate services are available.

Action 1.14 – Continue to coordinate with the Lake-Sumter Metropolitan Planning Organization and the Florida Department of Transportation to ensure appropriate transportation infrastructure is available.

Action 1.15 – Coordinate with CSX railroad for the development of an intermodal/internal port site and/or transfer facility within the Florida Crossroads Industrial Activity Center.

Action 1.16 – By May 1, 2012, commence an update to the County's 2030 Visioning process to capture and reflect the community's desire for future economic development activities over the next 20-30 years.

Action 1.17 – By January 1, 2012, develop and by February 1, 2012, implement a focused economic development marketing campaign, as described in Section 2, in cooperation with The Villages.

Action 1.18 – By November 1, 2011, develop and by January 1, 2012, implement financial incentives to encourage the expansion and relocation of industrial manufacturing businesses to the county. Eligible industries are those identified as manufacturing under the NAICS (Codes 31-33). The incentives would be tied to the creation of a certain number of jobs with a certain minimum annual wage. The specifics of the job and wage criteria will be developed as part of the incentives.

Action 1.19 – Coordinate the promotion of agribusiness, identified as agriculture under the NAICS, with Sumter County Extension (University of Florida/IFAS), other State universities, and the U.S. Department of Agriculture.

Conclusion

Sumter County has a unique opportunity to aggressively promote a directed and focused economic development program in FY 2011/12. As other counties in Florida continue to be hindered by sluggish economies, Sumter County continues to provide a bright opportunity for the expansion and relocation of businesses. However, this opportunity must be encouraged and promoted through a focused and deliberate approach to ensure the appropriate capital (both physical and human) and business friendly climate are maintained. This operational plan is intended to provide the direction for this focused and deliberate approach.

APPENDIX

2007 North American Industrial Classification System Manufacturing Codes

APPENDIX

2007 NAICS Code	2007 NAICS Title
<u>31-33</u>	Manufacturing
<u>311</u>	Food Manufacturing
<u>3111</u>	Animal Food Manufacturing
<u>31111</u>	Animal Food Manufacturing
<u>311111</u>	Dog and Cat Food Manufacturing
<u>311119</u>	Other Animal Food Manufacturing
<u>3112</u>	Grain and Oilseed Milling
<u>31121</u>	Flour Milling and Malt Manufacturing
<u>311211</u>	Flour Milling
<u>311212</u>	Rice Milling
<u>311213</u>	Malt Manufacturing
<u>31122</u>	Starch and Vegetable Fats and Oils Manufacturing
<u>311221</u>	Wet Corn Milling
<u>311222</u>	Soybean Processing
<u>311223</u>	Other Oilseed Processing
<u>311225</u>	Fats and Oils Refining and Blending
<u>31123</u>	Breakfast Cereal Manufacturing
<u>311230</u>	Breakfast Cereal Manufacturing
<u>3113</u>	Sugar and Confectionery Product Manufacturing
<u>31131</u>	Sugar Manufacturing
<u>311311</u>	Sugarcane Mills
<u>311312</u>	Cane Sugar Refining
<u>311313</u>	Beet Sugar Manufacturing
<u>31132</u>	Chocolate and Confectionery Manufacturing from Cacao Beans
<u>311320</u>	Chocolate and Confectionery Manufacturing from Cacao Beans
<u>31133</u>	Confectionery Manufacturing from Purchased Chocolate
<u>311330</u>	Confectionery Manufacturing from Purchased Chocolate
<u>31134</u>	Nonchocolate Confectionery Manufacturing
<u>311340</u>	Nonchocolate Confectionery Manufacturing
<u>3114</u>	Fruit and Vegetable Preserving and Specialty Food Manufacturing
<u>31141</u>	Frozen Food Manufacturing
<u>311411</u>	Frozen Fruit, Juice, and Vegetable Manufacturing
<u>311412</u>	Frozen Specialty Food Manufacturing
<u>31142</u>	Fruit and Vegetable Canning, Pickling, and Drying
<u>311421</u>	Fruit and Vegetable Canning

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<u>311422</u>	Specialty Canning
<u>311423</u>	Dried and Dehydrated Food Manufacturing
<u>3115</u>	Dairy Product Manufacturing
<u>31151</u>	Dairy Product (except Frozen) Manufacturing
<u>311511</u>	Fluid Milk Manufacturing
<u>311512</u>	Creamery Butter Manufacturing
<u>311513</u>	Cheese Manufacturing
<u>311514</u>	Dry, Condensed, and Evaporated Dairy Product Manufacturing
<u>31152</u>	Ice Cream and Frozen Dessert Manufacturing
<u>311520</u>	Ice Cream and Frozen Dessert Manufacturing
<u>3116</u>	Animal Slaughtering and Processing
<u>31161</u>	Animal Slaughtering and Processing
<u>311611</u>	Animal (except Poultry) Slaughtering
<u>311612</u>	Meat Processed from Carcasses
<u>311613</u>	Rendering and Meat Byproduct Processing
<u>311615</u>	Poultry Processing
<u>3117</u>	Seafood Product Preparation and Packaging
<u>31171</u>	Seafood Product Preparation and Packaging
<u>311711</u>	Seafood Canning
<u>311712</u>	Fresh and Frozen Seafood Processing
<u>3118</u>	Bakeries and Tortilla Manufacturing
<u>31181</u>	Bread and Bakery Product Manufacturing
<u>311811</u>	Retail Bakeries
<u>311812</u>	Commercial Bakeries
<u>311813</u>	Frozen Cakes, Pies, and Other Pastries Manufacturing
<u>31182</u>	Cookie, Cracker, and Pasta Manufacturing
<u>311821</u>	Cookie and Cracker Manufacturing
<u>311822</u>	Flour Mixes and Dough Manufacturing from Purchased Flour
<u>311823</u>	Dry Pasta Manufacturing
<u>31183</u>	Tortilla Manufacturing
<u>311830</u>	Tortilla Manufacturing
<u>3119</u>	Other Food Manufacturing
<u>31191</u>	Snack Food Manufacturing
<u>311911</u>	Roasted Nuts and Peanut Butter Manufacturing
<u>311919</u>	Other Snack Food Manufacturing
<u>31192</u>	Coffee and Tea Manufacturing
<u>311920</u>	Coffee and Tea Manufacturing
<u>31193</u>	Flavoring Syrup and Concentrate Manufacturing

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<u>311930</u>	Flavoring Syrup and Concentrate Manufacturing
<u>31194</u>	Seasoning and Dressing Manufacturing
<u>311941</u>	Mayonnaise, Dressing, and Other Prepared Sauce Manufacturing
<u>311942</u>	Spice and Extract Manufacturing
<u>31199</u>	All Other Food Manufacturing
<u>311991</u>	Perishable Prepared Food Manufacturing
<u>311999</u>	All Other Miscellaneous Food Manufacturing
<u>312</u>	Beverage and Tobacco Product Manufacturing
<u>3121</u>	Beverage Manufacturing
<u>31211</u>	Soft Drink and Ice Manufacturing
<u>312111</u>	Soft Drink Manufacturing
<u>312112</u>	Bottled Water Manufacturing
<u>312113</u>	Ice Manufacturing
<u>31212</u>	Breweries
<u>312120</u>	Breweries
<u>31213</u>	Wineries
<u>312130</u>	Wineries
<u>31214</u>	Distilleries
<u>312140</u>	Distilleries
<u>3122</u>	Tobacco Manufacturing
<u>31221</u>	Tobacco Stemming and Redrying
<u>312210</u>	Tobacco Stemming and Redrying
<u>31222</u>	Tobacco Product Manufacturing
<u>312221</u>	Cigarette Manufacturing
<u>312229</u>	Other Tobacco Product Manufacturing
<u>313</u>	Textile Mills
<u>3131</u>	Fiber, Yarn, and Thread Mills
<u>31311</u>	Fiber, Yarn, and Thread Mills
<u>313111</u>	Yarn Spinning Mills
<u>313112</u>	Yarn Texturizing, Throwing, and Twisting Mills
<u>313113</u>	Thread Mills
<u>3132</u>	Fabric Mills
<u>31321</u>	Broadwoven Fabric Mills
<u>313210</u>	Broadwoven Fabric Mills
<u>31322</u>	Narrow Fabric Mills and Schiffli Machine Embroidery
<u>313221</u>	Narrow Fabric Mills
<u>313222</u>	Schiffli Machine Embroidery
<u>31323</u>	Nonwoven Fabric Mills

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<u>313230</u>	Nonwoven Fabric Mills
<u>31324</u>	Knit Fabric Mills
<u>313241</u>	Weft Knit Fabric Mills
<u>313249</u>	Other Knit Fabric and Lace Mills
<u>3133</u>	Textile and Fabric Finishing and Fabric Coating Mills
<u>31331</u>	Textile and Fabric Finishing Mills
<u>313311</u>	Broadwoven Fabric Finishing Mills
<u>313312</u>	Textile and Fabric Finishing (except Broadwoven Fabric) Mills
<u>31332</u>	Fabric Coating Mills
<u>313320</u>	Fabric Coating Mills
<u>314</u>	Textile Product Mills
<u>3141</u>	Textile Furnishings Mills
<u>31411</u>	Carpet and Rug Mills
<u>314110</u>	Carpet and Rug Mills
<u>31412</u>	Curtain and Linen Mills
<u>314121</u>	Curtain and Drapery Mills
<u>314129</u>	Other Household Textile Product Mills
<u>3149</u>	Other Textile Product Mills
<u>31491</u>	Textile Bag and Canvas Mills
<u>314911</u>	Textile Bag Mills
<u>314912</u>	Canvas and Related Product Mills
<u>31499</u>	All Other Textile Product Mills
<u>314991</u>	Rope, Cordage, and Twine Mills
<u>314992</u>	Tire Cord and Tire Fabric Mills
<u>314999</u>	All Other Miscellaneous Textile Product Mills
<u>315</u>	Apparel Manufacturing
<u>3151</u>	Apparel Knitting Mills
<u>31511</u>	Hosiery and Sock Mills
<u>315111</u>	Sheer Hosiery Mills
<u>315119</u>	Other Hosiery and Sock Mills
<u>31519</u>	Other Apparel Knitting Mills
<u>315191</u>	Outerwear Knitting Mills
<u>315192</u>	Underwear and Nightwear Knitting Mills
<u>3152</u>	Cut and Sew Apparel Manufacturing
<u>31521</u>	Cut and Sew Apparel Contractors
<u>315211</u>	Men's and Boys' Cut and Sew Apparel Contractors
<u>315212</u>	Women's, Girls', and Infants' Cut and Sew Apparel Contractors
<u>31522</u>	Men's and Boys' Cut and Sew Apparel Manufacturing

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<u>315221</u>	Men's and Boys' Cut and Sew Underwear and Nightwear Manufacturing
<u>315222</u>	Men's and Boys' Cut and Sew Suit, Coat, and Overcoat Manufacturing
<u>315223</u>	Men's and Boys' Cut and Sew Shirt (except Work Shirt) Manufacturing
<u>315224</u>	Men's and Boys' Cut and Sew Trouser, Slack, and Jean Manufacturing
<u>315225</u>	Men's and Boys' Cut and Sew Work Clothing Manufacturing
<u>315228</u>	Men's and Boys' Cut and Sew Other Outerwear Manufacturing
<u>31523</u>	Women's and Girls' Cut and Sew Apparel Manufacturing
<u>315231</u>	Women's and Girls' Cut and Sew Lingerie, Loungewear, and Nightwear Manufacturing
<u>315232</u>	Women's and Girls' Cut and Sew Blouse and Shirt Manufacturing
<u>315233</u>	Women's and Girls' Cut and Sew Dress Manufacturing
<u>315234</u>	Women's and Girls' Cut and Sew Suit, Coat, Tailored Jacket, and Skirt Manufacturing
<u>315239</u>	Women's and Girls' Cut and Sew Other Outerwear Manufacturing
<u>31529</u>	Other Cut and Sew Apparel Manufacturing
<u>315291</u>	Infants' Cut and Sew Apparel Manufacturing
<u>315292</u>	Fur and Leather Apparel Manufacturing
<u>315299</u>	All Other Cut and Sew Apparel Manufacturing
<u>3159</u>	Apparel Accessories and Other Apparel Manufacturing
<u>31599</u>	Apparel Accessories and Other Apparel Manufacturing
<u>315991</u>	Hat, Cap, and Millinery Manufacturing
<u>315992</u>	Glove and Mitten Manufacturing
<u>315993</u>	Men's and Boys' Neckwear Manufacturing
<u>315999</u>	Other Apparel Accessories and Other Apparel Manufacturing
<u>316</u>	Leather and Allied Product Manufacturing
<u>3161</u>	Leather and Hide Tanning and Finishing
<u>31611</u>	Leather and Hide Tanning and Finishing
<u>316110</u>	Leather and Hide Tanning and Finishing
<u>3162</u>	Footwear Manufacturing
<u>31621</u>	Footwear Manufacturing
<u>316211</u>	Rubber and Plastics Footwear Manufacturing
<u>316212</u>	House Slipper Manufacturing
<u>316213</u>	Men's Footwear (except Athletic) Manufacturing
<u>316214</u>	Women's Footwear (except Athletic) Manufacturing
<u>316219</u>	Other Footwear Manufacturing
<u>3169</u>	Other Leather and Allied Product Manufacturing
<u>31699</u>	Other Leather and Allied Product Manufacturing
<u>316991</u>	Luggage Manufacturing

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<u>316992</u>	Women's Handbag and Purse Manufacturing
<u>316993</u>	Personal Leather Good (except Women's Handbag and Purse) Manufacturing
<u>316999</u>	All Other Leather Good and Allied Product Manufacturing
<u>321</u>	Wood Product Manufacturing
<u>3211</u>	Sawmills and Wood Preservation
<u>32111</u>	Sawmills and Wood Preservation
<u>321113</u>	Sawmills
<u>321114</u>	Wood Preservation
<u>3212</u>	Veneer, Plywood, and Engineered Wood Product Manufacturing
<u>32121</u>	Veneer, Plywood, and Engineered Wood Product Manufacturing
<u>321211</u>	Hardwood Veneer and Plywood Manufacturing
<u>321212</u>	Softwood Veneer and Plywood Manufacturing
<u>321213</u>	Engineered Wood Member (except Truss) Manufacturing
<u>321214</u>	Truss Manufacturing
<u>321219</u>	Reconstituted Wood Product Manufacturing
<u>3219</u>	Other Wood Product Manufacturing
<u>32191</u>	Millwork
<u>321911</u>	Wood Window and Door Manufacturing
<u>321912</u>	Cut Stock, Resawing Lumber, and Planing
<u>321918</u>	Other Millwork (including Flooring)
<u>32192</u>	Wood Container and Pallet Manufacturing
<u>321920</u>	Wood Container and Pallet Manufacturing
<u>32199</u>	All Other Wood Product Manufacturing
<u>321991</u>	Manufactured Home (Mobile Home) Manufacturing
<u>321992</u>	Prefabricated Wood Building Manufacturing
<u>321999</u>	All Other Miscellaneous Wood Product Manufacturing
<u>322</u>	Paper Manufacturing
<u>3221</u>	Pulp, Paper, and Paperboard Mills
<u>32211</u>	Pulp Mills
<u>322110</u>	Pulp Mills
<u>32212</u>	Paper Mills
<u>322121</u>	Paper (except Newsprint) Mills
<u>322122</u>	Newsprint Mills
<u>32213</u>	Paperboard Mills
<u>322130</u>	Paperboard Mills
<u>3222</u>	Converted Paper Product Manufacturing
<u>32221</u>	Paperboard Container Manufacturing

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<u>322211</u>	Corrugated and Solid Fiber Box Manufacturing
<u>322212</u>	Folding Paperboard Box Manufacturing
<u>322213</u>	Setup Paperboard Box Manufacturing
<u>322214</u>	Fiber Can, Tube, Drum, and Similar Products Manufacturing
<u>322215</u>	Nonfolding Sanitary Food Container Manufacturing
<u>32222</u>	Paper Bag and Coated and Treated Paper Manufacturing
<u>322221</u>	Coated and Laminated Packaging Paper Manufacturing
<u>322222</u>	Coated and Laminated Paper Manufacturing
<u>322223</u>	Coated Paper Bag and Pouch Manufacturing
<u>322224</u>	Uncoated Paper and Multiwall Bag Manufacturing
<u>322225</u>	Laminated Aluminum Foil Manufacturing for Flexible Packaging Uses
<u>322226</u>	Surface-Coated Paperboard Manufacturing
<u>32223</u>	Stationery Product Manufacturing
<u>322231</u>	Die-Cut Paper and Paperboard Office Supplies Manufacturing
<u>322232</u>	Envelope Manufacturing
<u>322233</u>	Stationery, Tablet, and Related Product Manufacturing
<u>32229</u>	Other Converted Paper Product Manufacturing
<u>322291</u>	Sanitary Paper Product Manufacturing
<u>322299</u>	All Other Converted Paper Product Manufacturing
<u>323</u>	Printing and Related Support Activities
<u>3231</u>	Printing and Related Support Activities
<u>32311</u>	Printing
<u>323110</u>	Commercial Lithographic Printing
<u>323111</u>	Commercial Gravure Printing
<u>323112</u>	Commercial Flexographic Printing
<u>323113</u>	Commercial Screen Printing
<u>323114</u>	Quick Printing
<u>323115</u>	Digital Printing
<u>323116</u>	Manifold Business Forms Printing
<u>323117</u>	Books Printing
<u>323118</u>	Blankbook, Looseleaf Binders, and Devices Manufacturing
<u>323119</u>	Other Commercial Printing
<u>32312</u>	Support Activities for Printing
<u>323121</u>	Tradebinding and Related Work
<u>323122</u>	Prepress Services
<u>324</u>	Petroleum and Coal Products Manufacturing
<u>3241</u>	Petroleum and Coal Products Manufacturing
<u>32411</u>	Petroleum Refineries

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<u>324110</u>	Petroleum Refineries
<u>32412</u>	Asphalt Paving, Roofing, and Saturated Materials Manufacturing
<u>324121</u>	Asphalt Paving Mixture and Block Manufacturing
<u>324122</u>	Asphalt Shingle and Coating Materials Manufacturing
<u>32419</u>	Other Petroleum and Coal Products Manufacturing
<u>324191</u>	Petroleum Lubricating Oil and Grease Manufacturing
<u>324199</u>	All Other Petroleum and Coal Products Manufacturing
<u>325</u>	Chemical Manufacturing
<u>3251</u>	Basic Chemical Manufacturing
<u>32511</u>	Petrochemical Manufacturing
<u>325110</u>	Petrochemical Manufacturing
<u>32512</u>	Industrial Gas Manufacturing
<u>325120</u>	Industrial Gas Manufacturing
<u>32513</u>	Synthetic Dye and Pigment Manufacturing
<u>325131</u>	Inorganic Dye and Pigment Manufacturing
<u>325132</u>	Synthetic Organic Dye and Pigment Manufacturing
<u>32518</u>	Other Basic Inorganic Chemical Manufacturing
<u>325181</u>	Alkalies and Chlorine Manufacturing
<u>325182</u>	Carbon Black Manufacturing
<u>325188</u>	All Other Basic Inorganic Chemical Manufacturing
<u>32519</u>	Other Basic Organic Chemical Manufacturing
<u>325191</u>	Gum and Wood Chemical Manufacturing
<u>325192</u>	Cyclic Crude and Intermediate Manufacturing
<u>325193</u>	Ethyl Alcohol Manufacturing
<u>325199</u>	All Other Basic Organic Chemical Manufacturing
<u>3252</u>	Resin, Synthetic Rubber, and Artificial Synthetic Fibers and Filaments Manufacturing
<u>32521</u>	Resin and Synthetic Rubber Manufacturing
<u>325211</u>	Plastics Material and Resin Manufacturing
<u>325212</u>	Synthetic Rubber Manufacturing
<u>32522</u>	Artificial and Synthetic Fibers and Filaments Manufacturing
<u>325221</u>	Cellulosic Organic Fiber Manufacturing
<u>325222</u>	Noncellulosic Organic Fiber Manufacturing
<u>3253</u>	Pesticide, Fertilizer, and Other Agricultural Chemical Manufacturing
<u>32531</u>	Fertilizer Manufacturing
<u>325311</u>	Nitrogenous Fertilizer Manufacturing
<u>325312</u>	Phosphatic Fertilizer Manufacturing
<u>325314</u>	Fertilizer (Mixing Only) Manufacturing

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<u>32532</u>	Pesticide and Other Agricultural Chemical Manufacturing
<u>325320</u>	Pesticide and Other Agricultural Chemical Manufacturing
<u>3254</u>	Pharmaceutical and Medicine Manufacturing
<u>32541</u>	Pharmaceutical and Medicine Manufacturing
<u>325411</u>	Medicinal and Botanical Manufacturing
<u>325412</u>	Pharmaceutical Preparation Manufacturing
<u>325413</u>	In-Vitro Diagnostic Substance Manufacturing
<u>325414</u>	Biological Product (except Diagnostic) Manufacturing
<u>3255</u>	Paint, Coating, and Adhesive Manufacturing
<u>32551</u>	Paint and Coating Manufacturing
<u>325510</u>	Paint and Coating Manufacturing
<u>32552</u>	Adhesive Manufacturing
<u>325520</u>	Adhesive Manufacturing
<u>3256</u>	Soap, Cleaning Compound, and Toilet Preparation Manufacturing
<u>32561</u>	Soap and Cleaning Compound Manufacturing
<u>325611</u>	Soap and Other Detergent Manufacturing
<u>325612</u>	Polish and Other Sanitation Good Manufacturing
<u>325613</u>	Surface Active Agent Manufacturing
<u>32562</u>	Toilet Preparation Manufacturing
<u>325620</u>	Toilet Preparation Manufacturing
<u>3259</u>	Other Chemical Product and Preparation Manufacturing
<u>32591</u>	Printing Ink Manufacturing
<u>325910</u>	Printing Ink Manufacturing
<u>32592</u>	Explosives Manufacturing
<u>325920</u>	Explosives Manufacturing
<u>32599</u>	All Other Chemical Product and Preparation Manufacturing
<u>325991</u>	Custom Compounding of Purchased Resins
<u>325992</u>	Photographic Film, Paper, Plate, and Chemical Manufacturing
<u>325998</u>	All Other Miscellaneous Chemical Product and Preparation Manufacturing
<u>326</u>	Plastics and Rubber Products Manufacturing
<u>3261</u>	Plastics Product Manufacturing
<u>32611</u>	Plastics Packaging Materials and Unlaminated Film and Sheet Manufacturing
<u>326111</u>	Plastics Bag and Pouch Manufacturing
<u>326112</u>	Plastics Packaging Film and Sheet (including Laminated) Manufacturing
<u>326113</u>	Unlaminated Plastics Film and Sheet (except Packaging) Manufacturing
<u>32612</u>	Plastics Pipe, Pipe Fitting, and Unlaminated Profile Shape Manufacturing
<u>326121</u>	Unlaminated Plastics Profile Shape Manufacturing
<u>326122</u>	Plastics Pipe and Pipe Fitting Manufacturing

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<u>32613</u>	Laminated Plastics Plate, Sheet (except Packaging), and Shape Manufacturing
<u>326130</u>	Laminated Plastics Plate, Sheet (except Packaging), and Shape Manufacturing
<u>32614</u>	Polystyrene Foam Product Manufacturing
<u>326140</u>	Polystyrene Foam Product Manufacturing
<u>32615</u>	Urethane and Other Foam Product (except Polystyrene) Manufacturing
<u>326150</u>	Urethane and Other Foam Product (except Polystyrene) Manufacturing
<u>32616</u>	Plastics Bottle Manufacturing
<u>326160</u>	Plastics Bottle Manufacturing
<u>32619</u>	Other Plastics Product Manufacturing
<u>326191</u>	Plastics Plumbing Fixture Manufacturing
<u>326192</u>	Resilient Floor Covering Manufacturing
<u>326199</u>	All Other Plastics Product Manufacturing
<u>3262</u>	Rubber Product Manufacturing
<u>32621</u>	Tire Manufacturing
<u>326211</u>	Tire Manufacturing (except Retreading)
<u>326212</u>	Tire Retreading
<u>32622</u>	Rubber and Plastics Hoses and Belting Manufacturing
<u>326220</u>	Rubber and Plastics Hoses and Belting Manufacturing
<u>32629</u>	Other Rubber Product Manufacturing
<u>326291</u>	Rubber Product Manufacturing for Mechanical Use
<u>326299</u>	All Other Rubber Product Manufacturing
<u>327</u>	Nonmetallic Mineral Product Manufacturing
<u>3271</u>	Clay Product and Refractory Manufacturing
<u>32711</u>	Pottery, Ceramics, and Plumbing Fixture Manufacturing
<u>327111</u>	Vitreous China Plumbing Fixture and China and Earthenware Bathroom Accessories Manufacturing
<u>327112</u>	Vitreous China, Fine Earthenware, and Other Pottery Product Manufacturing
<u>327113</u>	Porcelain Electrical Supply Manufacturing
<u>32712</u>	Clay Building Material and Refractories Manufacturing
<u>327121</u>	Brick and Structural Clay Tile Manufacturing
<u>327122</u>	Ceramic Wall and Floor Tile Manufacturing
<u>327123</u>	Other Structural Clay Product Manufacturing
<u>327124</u>	Clay Refractory Manufacturing
<u>327125</u>	Nonclay Refractory Manufacturing
<u>3272</u>	Glass and Glass Product Manufacturing
<u>32721</u>	Glass and Glass Product Manufacturing

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<u>327211</u>	Flat Glass Manufacturing
<u>327212</u>	Other Pressed and Blown Glass and Glassware Manufacturing
<u>327213</u>	Glass Container Manufacturing
<u>327215</u>	Glass Product Manufacturing Made of Purchased Glass
<u>3273</u>	Cement and Concrete Product Manufacturing
<u>32731</u>	Cement Manufacturing
<u>327310</u>	Cement Manufacturing
<u>32732</u>	Ready-Mix Concrete Manufacturing
<u>327320</u>	Ready-Mix Concrete Manufacturing
<u>32733</u>	Concrete Pipe, Brick, and Block Manufacturing
<u>327331</u>	Concrete Block and Brick Manufacturing
<u>327332</u>	Concrete Pipe Manufacturing
<u>32739</u>	Other Concrete Product Manufacturing
<u>327390</u>	Other Concrete Product Manufacturing
<u>3274</u>	Lime and Gypsum Product Manufacturing
<u>32741</u>	Lime Manufacturing
<u>327410</u>	Lime Manufacturing
<u>32742</u>	Gypsum Product Manufacturing
<u>327420</u>	Gypsum Product Manufacturing
<u>3279</u>	Other Nonmetallic Mineral Product Manufacturing
<u>32791</u>	Abrasive Product Manufacturing
<u>327910</u>	Abrasive Product Manufacturing
<u>32799</u>	All Other Nonmetallic Mineral Product Manufacturing
<u>327991</u>	Cut Stone and Stone Product Manufacturing
<u>327992</u>	Ground or Treated Mineral and Earth Manufacturing
<u>327993</u>	Mineral Wool Manufacturing
<u>327999</u>	All Other Miscellaneous Nonmetallic Mineral Product Manufacturing
<u>331</u>	Primary Metal Manufacturing
<u>3311</u>	Iron and Steel Mills and Ferroalloy Manufacturing
<u>33111</u>	Iron and Steel Mills and Ferroalloy Manufacturing
<u>331111</u>	Iron and Steel Mills
<u>331112</u>	Electrometallurgical Ferroalloy Product Manufacturing
<u>3312</u>	Steel Product Manufacturing from Purchased Steel
<u>33121</u>	Iron and Steel Pipe and Tube Manufacturing from Purchased Steel
<u>331210</u>	Iron and Steel Pipe and Tube Manufacturing from Purchased Steel
<u>33122</u>	Rolling and Drawing of Purchased Steel
<u>331221</u>	Rolled Steel Shape Manufacturing
<u>331222</u>	Steel Wire Drawing

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<u>3313</u>	Alumina and Aluminum Production and Processing
<u>33131</u>	Alumina and Aluminum Production and Processing
<u>331311</u>	Alumina Refining
<u>331312</u>	Primary Aluminum Production
<u>331314</u>	Secondary Smelting and Alloying of Aluminum
<u>331315</u>	Aluminum Sheet, Plate, and Foil Manufacturing
<u>331316</u>	Aluminum Extruded Product Manufacturing
<u>331319</u>	Other Aluminum Rolling and Drawing
<u>3314</u>	Nonferrous Metal (except Aluminum) Production and Processing
<u>33141</u>	Nonferrous Metal (except Aluminum) Smelting and Refining
<u>331411</u>	Primary Smelting and Refining of Copper
<u>331419</u>	Primary Smelting and Refining of Nonferrous Metal (except Copper and Aluminum)
<u>33142</u>	Copper Rolling, Drawing, Extruding, and Alloying
<u>331421</u>	Copper Rolling, Drawing, and Extruding
<u>331422</u>	Copper Wire (except Mechanical) Drawing
<u>331423</u>	Secondary Smelting, Refining, and Alloying of Copper
<u>33149</u>	Nonferrous Metal (except Copper and Aluminum) Rolling, Drawing, Extruding, and Alloying
<u>331491</u>	Nonferrous Metal (except Copper and Aluminum) Rolling, Drawing, and Extruding
<u>331492</u>	Secondary Smelting, Refining, and Alloying of Nonferrous Metal (except Copper and Aluminum)
<u>3315</u>	Foundries
<u>33151</u>	Ferrous Metal Foundries
<u>331511</u>	Iron Foundries
<u>331512</u>	Steel Investment Foundries
<u>331513</u>	Steel Foundries (except Investment)
<u>33152</u>	Nonferrous Metal Foundries
<u>331521</u>	Aluminum Die-Casting Foundries
<u>331522</u>	Nonferrous (except Aluminum) Die-Casting Foundries
<u>331524</u>	Aluminum Foundries (except Die-Casting)
<u>331525</u>	Copper Foundries (except Die-Casting)
<u>331528</u>	Other Nonferrous Foundries (except Die-Casting)
<u>332</u>	Fabricated Metal Product Manufacturing
<u>3321</u>	Forging and Stamping
<u>33211</u>	Forging and Stamping
<u>332111</u>	Iron and Steel Forging
<u>332112</u>	Nonferrous Forging

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<u>332114</u>	Custom Roll Forming
<u>332115</u>	Crown and Closure Manufacturing
<u>332116</u>	Metal Stamping
<u>332117</u>	Powder Metallurgy Part Manufacturing
<u>3322</u>	Cutlery and Handtool Manufacturing
<u>33221</u>	Cutlery and Handtool Manufacturing
<u>332211</u>	Cutlery and Flatware (except Precious) Manufacturing
<u>332212</u>	Hand and Edge Tool Manufacturing
<u>332213</u>	Saw Blade and Handsaw Manufacturing
<u>332214</u>	Kitchen Utensil, Pot, and Pan Manufacturing
<u>3323</u>	Architectural and Structural Metals Manufacturing
<u>33231</u>	Plate Work and Fabricated Structural Product Manufacturing
<u>332311</u>	Prefabricated Metal Building and Component Manufacturing
<u>332312</u>	Fabricated Structural Metal Manufacturing
<u>332313</u>	Plate Work Manufacturing
<u>33232</u>	Ornamental and Architectural Metal Products Manufacturing
<u>332321</u>	Metal Window and Door Manufacturing
<u>332322</u>	Sheet Metal Work Manufacturing
<u>332323</u>	Ornamental and Architectural Metal Work Manufacturing
<u>3324</u>	Boiler, Tank, and Shipping Container Manufacturing
<u>33241</u>	Power Boiler and Heat Exchanger Manufacturing
<u>332410</u>	Power Boiler and Heat Exchanger Manufacturing
<u>33242</u>	Metal Tank (Heavy Gauge) Manufacturing
<u>332420</u>	Metal Tank (Heavy Gauge) Manufacturing
<u>33243</u>	Metal Can, Box, and Other Metal Container (Light Gauge) Manufacturing
<u>332431</u>	Metal Can Manufacturing
<u>332439</u>	Other Metal Container Manufacturing
<u>3325</u>	Hardware Manufacturing
<u>33251</u>	Hardware Manufacturing
<u>332510</u>	Hardware Manufacturing
<u>3326</u>	Spring and Wire Product Manufacturing
<u>33261</u>	Spring and Wire Product Manufacturing
<u>332611</u>	Spring (Heavy Gauge) Manufacturing
<u>332612</u>	Spring (Light Gauge) Manufacturing
<u>332618</u>	Other Fabricated Wire Product Manufacturing
<u>3327</u>	Machine Shops; Turned Product; and Screw, Nut, and Bolt Manufacturing
<u>33271</u>	Machine Shops
<u>332710</u>	Machine Shops

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<u>33272</u>	Turned Product and Screw, Nut, and Bolt Manufacturing
<u>332721</u>	Precision Turned Product Manufacturing
<u>332722</u>	Bolt, Nut, Screw, Rivet, and Washer Manufacturing
<u>3328</u>	Coating, Engraving, Heat Treating, and Allied Activities
<u>33281</u>	Coating, Engraving, Heat Treating, and Allied Activities
<u>332811</u>	Metal Heat Treating
<u>332812</u>	Metal Coating, Engraving (except Jewelry and Silverware), and Allied Services to Manufacturers
<u>332813</u>	Electroplating, Plating, Polishing, Anodizing, and Coloring
<u>3329</u>	Other Fabricated Metal Product Manufacturing
<u>33291</u>	Metal Valve Manufacturing
<u>332911</u>	Industrial Valve Manufacturing
<u>332912</u>	Fluid Power Valve and Hose Fitting Manufacturing
<u>332913</u>	Plumbing Fixture Fitting and Trim Manufacturing
<u>332919</u>	Other Metal Valve and Pipe Fitting Manufacturing
<u>33299</u>	All Other Fabricated Metal Product Manufacturing
<u>332991</u>	Ball and Roller Bearing Manufacturing
<u>332992</u>	Small Arms Ammunition Manufacturing
<u>332993</u>	Ammunition (except Small Arms) Manufacturing
<u>332994</u>	Small Arms Manufacturing
<u>332995</u>	Other Ordnance and Accessories Manufacturing
<u>332996</u>	Fabricated Pipe and Pipe Fitting Manufacturing
<u>332997</u>	Industrial Pattern Manufacturing
<u>332998</u>	Enameled Iron and Metal Sanitary Ware Manufacturing
<u>332999</u>	All Other Miscellaneous Fabricated Metal Product Manufacturing
<u>333</u>	Machinery Manufacturing
<u>3331</u>	Agriculture, Construction, and Mining Machinery Manufacturing
<u>33311</u>	Agricultural Implement Manufacturing
<u>333111</u>	Farm Machinery and Equipment Manufacturing
<u>333112</u>	Lawn and Garden Tractor and Home Lawn and Garden Equipment Manufacturing
<u>33312</u>	Construction Machinery Manufacturing
<u>333120</u>	Construction Machinery Manufacturing
<u>33313</u>	Mining and Oil and Gas Field Machinery Manufacturing
<u>333131</u>	Mining Machinery and Equipment Manufacturing
<u>333132</u>	Oil and Gas Field Machinery and Equipment Manufacturing
<u>3332</u>	Industrial Machinery Manufacturing
<u>33321</u>	Sawmill and Woodworking Machinery Manufacturing

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<u>333210</u>	Sawmill and Woodworking Machinery Manufacturing
<u>33322</u>	Plastics and Rubber Industry Machinery Manufacturing
<u>333220</u>	Plastics and Rubber Industry Machinery Manufacturing
<u>33329</u>	Other Industrial Machinery Manufacturing
<u>333291</u>	Paper Industry Machinery Manufacturing
<u>333292</u>	Textile Machinery Manufacturing
<u>333293</u>	Printing Machinery and Equipment Manufacturing
<u>333294</u>	Food Product Machinery Manufacturing
<u>333295</u>	Semiconductor Machinery Manufacturing
<u>333298</u>	All Other Industrial Machinery Manufacturing
<u>3333</u>	Commercial and Service Industry Machinery Manufacturing
<u>33331</u>	Commercial and Service Industry Machinery Manufacturing
<u>333311</u>	Automatic Vending Machine Manufacturing
<u>333312</u>	Commercial Laundry, Drycleaning, and Pressing Machine Manufacturing
<u>333313</u>	Office Machinery Manufacturing
<u>333314</u>	Optical Instrument and Lens Manufacturing
<u>333315</u>	Photographic and Photocopying Equipment Manufacturing
<u>333319</u>	Other Commercial and Service Industry Machinery Manufacturing
<u>3334</u>	Ventilation, Heating, Air-Conditioning, and Commercial Refrigeration Equipment Manufacturing
<u>33341</u>	Ventilation, Heating, Air-Conditioning, and Commercial Refrigeration Equipment Manufacturing
<u>333411</u>	Air Purification Equipment Manufacturing
<u>333412</u>	Industrial and Commercial Fan and Blower Manufacturing
<u>333414</u>	Heating Equipment (except Warm Air Furnaces) Manufacturing
<u>333415</u>	Air-Conditioning and Warm Air Heating Equipment and Commercial and Industrial Refrigeration Equipment Manufacturing
<u>3335</u>	Metalworking Machinery Manufacturing
<u>33351</u>	Metalworking Machinery Manufacturing
<u>333511</u>	Industrial Mold Manufacturing
<u>333512</u>	Machine Tool (Metal Cutting Types) Manufacturing
<u>333513</u>	Machine Tool (Metal Forming Types) Manufacturing
<u>333514</u>	Special Die and Tool, Die Set, Jig, and Fixture Manufacturing
<u>333515</u>	Cutting Tool and Machine Tool Accessory Manufacturing
<u>333516</u>	Rolling Mill Machinery and Equipment Manufacturing
<u>333518</u>	Other Metalworking Machinery Manufacturing
<u>3336</u>	Engine, Turbine, and Power Transmission Equipment Manufacturing
<u>33361</u>	Engine, Turbine, and Power Transmission Equipment Manufacturing
<u>333611</u>	Turbine and Turbine Generator Set Units Manufacturing

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<u>333612</u>	Speed Changer, Industrial High-Speed Drive, and Gear Manufacturing
<u>333613</u>	Mechanical Power Transmission Equipment Manufacturing
<u>333618</u>	Other Engine Equipment Manufacturing
<u>3339</u>	Other General Purpose Machinery Manufacturing
<u>33391</u>	Pump and Compressor Manufacturing
<u>333911</u>	Pump and Pumping Equipment Manufacturing
<u>333912</u>	Air and Gas Compressor Manufacturing
<u>333913</u>	Measuring and Dispensing Pump Manufacturing
<u>33392</u>	Material Handling Equipment Manufacturing
<u>333921</u>	Elevator and Moving Stairway Manufacturing
<u>333922</u>	Conveyor and Conveying Equipment Manufacturing
<u>333923</u>	Overhead Traveling Crane, Hoist, and Monorail System Manufacturing
<u>333924</u>	Industrial Truck, Tractor, Trailer, and Stacker Machinery Manufacturing
<u>33399</u>	All Other General Purpose Machinery Manufacturing
<u>333991</u>	Power-Driven Handtool Manufacturing
<u>333992</u>	Welding and Soldering Equipment Manufacturing
<u>333993</u>	Packaging Machinery Manufacturing
<u>333994</u>	Industrial Process Furnace and Oven Manufacturing
<u>333995</u>	Fluid Power Cylinder and Actuator Manufacturing
<u>333996</u>	Fluid Power Pump and Motor Manufacturing
<u>333997</u>	Scale and Balance Manufacturing
<u>333999</u>	All Other Miscellaneous General Purpose Machinery Manufacturing
<u>334</u>	Computer and Electronic Product Manufacturing
<u>3341</u>	Computer and Peripheral Equipment Manufacturing
<u>33411</u>	Computer and Peripheral Equipment Manufacturing
<u>334111</u>	Electronic Computer Manufacturing
<u>334112</u>	Computer Storage Device Manufacturing
<u>334113</u>	Computer Terminal Manufacturing
<u>334119</u>	Other Computer Peripheral Equipment Manufacturing
<u>3342</u>	Communications Equipment Manufacturing
<u>33421</u>	Telephone Apparatus Manufacturing
<u>334210</u>	Telephone Apparatus Manufacturing
<u>33422</u>	Radio and Television Broadcasting and Wireless Communications Equipment Manufacturing
<u>334220</u>	Radio and Television Broadcasting and Wireless Communications Equipment Manufacturing
<u>33429</u>	Other Communications Equipment Manufacturing
<u>334290</u>	Other Communications Equipment Manufacturing

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<u>3343</u>	Audio and Video Equipment Manufacturing
<u>33431</u>	Audio and Video Equipment Manufacturing
<u>334310</u>	Audio and Video Equipment Manufacturing
<u>3344</u>	Semiconductor and Other Electronic Component Manufacturing
<u>33441</u>	Semiconductor and Other Electronic Component Manufacturing
<u>334411</u>	Electron Tube Manufacturing
<u>334412</u>	Bare Printed Circuit Board Manufacturing
<u>334413</u>	Semiconductor and Related Device Manufacturing
<u>334414</u>	Electronic Capacitor Manufacturing
<u>334415</u>	Electronic Resistor Manufacturing
<u>334416</u>	Electronic Coil, Transformer, and Other Inductor Manufacturing
<u>334417</u>	Electronic Connector Manufacturing
<u>334418</u>	Printed Circuit Assembly (Electronic Assembly) Manufacturing
<u>334419</u>	Other Electronic Component Manufacturing
<u>3345</u>	Navigational, Measuring, Electromedical, and Control Instruments Manufacturing
<u>33451</u>	Navigational, Measuring, Electromedical, and Control Instruments Manufacturing
<u>334510</u>	Electromedical and Electrotherapeutic Apparatus Manufacturing
<u>334511</u>	Search, Detection, Navigation, Guidance, Aeronautical, and Nautical System and Instrument Manufacturing
<u>334512</u>	Automatic Environmental Control Manufacturing for Residential, Commercial, and Appliance Use
<u>334513</u>	Instruments and Related Products Manufacturing for Measuring, Displaying, and Controlling Industrial Process Variables
<u>334514</u>	Totalizing Fluid Meter and Counting Device Manufacturing
<u>334515</u>	Instrument Manufacturing for Measuring and Testing Electricity and Electrical Signals
<u>334516</u>	Analytical Laboratory Instrument Manufacturing
<u>334517</u>	Irradiation Apparatus Manufacturing
<u>334518</u>	Watch, Clock, and Part Manufacturing
<u>334519</u>	Other Measuring and Controlling Device Manufacturing
<u>3346</u>	Manufacturing and Reproducing Magnetic and Optical Media
<u>33461</u>	Manufacturing and Reproducing Magnetic and Optical Media
<u>334611</u>	Software Reproducing
<u>334612</u>	Prerecorded Compact Disc (except Software), Tape, and Record Reproducing
<u>334613</u>	Magnetic and Optical Recording Media Manufacturing
<u>335</u>	Electrical Equipment, Appliance, and Component Manufacturing

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<u>3351</u>	Electric Lighting Equipment Manufacturing
<u>33511</u>	Electric Lamp Bulb and Part Manufacturing
<u>335110</u>	Electric Lamp Bulb and Part Manufacturing
<u>33512</u>	Lighting Fixture Manufacturing
<u>335121</u>	Residential Electric Lighting Fixture Manufacturing
<u>335122</u>	Commercial, Industrial, and Institutional Electric Lighting Fixture Manufacturing
<u>335129</u>	Other Lighting Equipment Manufacturing
<u>3352</u>	Household Appliance Manufacturing
<u>33521</u>	Small Electrical Appliance Manufacturing
<u>335211</u>	Electric Housewares and Household Fan Manufacturing
<u>335212</u>	Household Vacuum Cleaner Manufacturing
<u>33522</u>	Major Appliance Manufacturing
<u>335221</u>	Household Cooking Appliance Manufacturing
<u>335222</u>	Household Refrigerator and Home Freezer Manufacturing
<u>335224</u>	Household Laundry Equipment Manufacturing
<u>335228</u>	Other Major Household Appliance Manufacturing
<u>3353</u>	Electrical Equipment Manufacturing
<u>33531</u>	Electrical Equipment Manufacturing
<u>335311</u>	Power, Distribution, and Specialty Transformer Manufacturing
<u>335312</u>	Motor and Generator Manufacturing
<u>335313</u>	Switchgear and Switchboard Apparatus Manufacturing
<u>335314</u>	Relay and Industrial Control Manufacturing
<u>3359</u>	Other Electrical Equipment and Component Manufacturing
<u>33591</u>	Battery Manufacturing
<u>335911</u>	Storage Battery Manufacturing
<u>335912</u>	Primary Battery Manufacturing
<u>33592</u>	Communication and Energy Wire and Cable Manufacturing
<u>335921</u>	Fiber Optic Cable Manufacturing
<u>335929</u>	Other Communication and Energy Wire Manufacturing
<u>33593</u>	Wiring Device Manufacturing
<u>335931</u>	Current-Carrying Wiring Device Manufacturing
<u>335932</u>	Noncurrent-Carrying Wiring Device Manufacturing
<u>33599</u>	All Other Electrical Equipment and Component Manufacturing
<u>335991</u>	Carbon and Graphite Product Manufacturing
<u>335999</u>	All Other Miscellaneous Electrical Equipment and Component Manufacturing
<u>336</u>	Transportation Equipment Manufacturing

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<u>3361</u>	Motor Vehicle Manufacturing
<u>33611</u>	Automobile and Light Duty Motor Vehicle Manufacturing
<u>336111</u>	Automobile Manufacturing
<u>336112</u>	Light Truck and Utility Vehicle Manufacturing
<u>33612</u>	Heavy Duty Truck Manufacturing
<u>336120</u>	Heavy Duty Truck Manufacturing
<u>3362</u>	Motor Vehicle Body and Trailer Manufacturing
<u>33621</u>	Motor Vehicle Body and Trailer Manufacturing
<u>336211</u>	Motor Vehicle Body Manufacturing
<u>336212</u>	Truck Trailer Manufacturing
<u>336213</u>	Motor Home Manufacturing
<u>336214</u>	Travel Trailer and Camper Manufacturing
<u>3363</u>	Motor Vehicle Parts Manufacturing
<u>33631</u>	Motor Vehicle Gasoline Engine and Engine Parts Manufacturing
<u>336311</u>	Carburetor, Piston, Piston Ring, and Valve Manufacturing
<u>336312</u>	Gasoline Engine and Engine Parts Manufacturing
<u>33632</u>	Motor Vehicle Electrical and Electronic Equipment Manufacturing
<u>336321</u>	Vehicular Lighting Equipment Manufacturing
<u>336322</u>	Other Motor Vehicle Electrical and Electronic Equipment Manufacturing
<u>33633</u>	Motor Vehicle Steering and Suspension Components (except Spring) Manufacturing
<u>336330</u>	Motor Vehicle Steering and Suspension Components (except Spring) Manufacturing
<u>33634</u>	Motor Vehicle Brake System Manufacturing
<u>336340</u>	Motor Vehicle Brake System Manufacturing
<u>33635</u>	Motor Vehicle Transmission and Power Train Parts Manufacturing
<u>336350</u>	Motor Vehicle Transmission and Power Train Parts Manufacturing
<u>33636</u>	Motor Vehicle Seating and Interior Trim Manufacturing
<u>336360</u>	Motor Vehicle Seating and Interior Trim Manufacturing
<u>33637</u>	Motor Vehicle Metal Stamping
<u>336370</u>	Motor Vehicle Metal Stamping
<u>33639</u>	Other Motor Vehicle Parts Manufacturing
<u>336391</u>	Motor Vehicle Air-Conditioning Manufacturing
<u>336399</u>	All Other Motor Vehicle Parts Manufacturing
<u>3364</u>	Aerospace Product and Parts Manufacturing
<u>33641</u>	Aerospace Product and Parts Manufacturing
<u>336411</u>	Aircraft Manufacturing
<u>336412</u>	Aircraft Engine and Engine Parts Manufacturing

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<u>336413</u>	Other Aircraft Parts and Auxiliary Equipment Manufacturing
<u>336414</u>	Guided Missile and Space Vehicle Manufacturing
<u>336415</u>	Guided Missile and Space Vehicle Propulsion Unit and Propulsion Unit Parts Manufacturing
<u>336419</u>	Other Guided Missile and Space Vehicle Parts and Auxiliary Equipment Manufacturing
<u>3365</u>	Railroad Rolling Stock Manufacturing
<u>33651</u>	Railroad Rolling Stock Manufacturing
<u>336510</u>	Railroad Rolling Stock Manufacturing
<u>3366</u>	Ship and Boat Building
<u>33661</u>	Ship and Boat Building
<u>336611</u>	Ship Building and Repairing
<u>336612</u>	Boat Building
<u>3369</u>	Other Transportation Equipment Manufacturing
<u>33699</u>	Other Transportation Equipment Manufacturing
<u>336991</u>	Motorcycle, Bicycle, and Parts Manufacturing
<u>336992</u>	Military Armored Vehicle, Tank, and Tank Component Manufacturing
<u>336999</u>	All Other Transportation Equipment Manufacturing
<u>337</u>	Furniture and Related Product Manufacturing
<u>3371</u>	Household and Institutional Furniture and Kitchen Cabinet Manufacturing
<u>33711</u>	Wood Kitchen Cabinet and Countertop Manufacturing
<u>337110</u>	Wood Kitchen Cabinet and Countertop Manufacturing
<u>33712</u>	Household and Institutional Furniture Manufacturing
<u>337121</u>	Upholstered Household Furniture Manufacturing
<u>337122</u>	Nonupholstered Wood Household Furniture Manufacturing
<u>337124</u>	Metal Household Furniture Manufacturing
<u>337125</u>	Household Furniture (except Wood and Metal) Manufacturing
<u>337127</u>	Institutional Furniture Manufacturing
<u>337129</u>	Wood Television, Radio, and Sewing Machine Cabinet Manufacturing
<u>3372</u>	Office Furniture (including Fixtures) Manufacturing
<u>33721</u>	Office Furniture (including Fixtures) Manufacturing
<u>337211</u>	Wood Office Furniture Manufacturing
<u>337212</u>	Custom Architectural Woodwork and Millwork Manufacturing
<u>337214</u>	Office Furniture (except Wood) Manufacturing
<u>337215</u>	Showcase, Partition, Shelving, and Locker Manufacturing
<u>3379</u>	Other Furniture Related Product Manufacturing
<u>33791</u>	Mattress Manufacturing
<u>337910</u>	Mattress Manufacturing

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<u>33792</u>	Blind and Shade Manufacturing
<u>337920</u>	Blind and Shade Manufacturing
<u>339</u>	Miscellaneous Manufacturing
<u>3391</u>	Medical Equipment and Supplies Manufacturing
<u>33911</u>	Medical Equipment and Supplies Manufacturing
<u>339112</u>	Surgical and Medical Instrument Manufacturing
<u>339113</u>	Surgical Appliance and Supplies Manufacturing
<u>339114</u>	Dental Equipment and Supplies Manufacturing
<u>339115</u>	Ophthalmic Goods Manufacturing
<u>339116</u>	Dental Laboratories
<u>3399</u>	Other Miscellaneous Manufacturing
<u>33991</u>	Jewelry and Silverware Manufacturing
<u>339911</u>	Jewelry (except Costume) Manufacturing
<u>339912</u>	Silverware and Hollowware Manufacturing
<u>339913</u>	Jewelers' Material and Lapidary Work Manufacturing
<u>339914</u>	Costume Jewelry and Novelty Manufacturing
<u>33992</u>	Sporting and Athletic Goods Manufacturing
<u>339920</u>	Sporting and Athletic Goods Manufacturing
<u>33993</u>	Doll, Toy, and Game Manufacturing
<u>339931</u>	Doll and Stuffed Toy Manufacturing
<u>339932</u>	Game, Toy, and Children's Vehicle Manufacturing
<u>33994</u>	Office Supplies (except Paper) Manufacturing
<u>339941</u>	Pen and Mechanical Pencil Manufacturing
<u>339942</u>	Lead Pencil and Art Good Manufacturing
<u>339943</u>	Marking Device Manufacturing
<u>339944</u>	Carbon Paper and Inked Ribbon Manufacturing
<u>33995</u>	Sign Manufacturing
<u>339950</u>	Sign Manufacturing
<u>33999</u>	All Other Miscellaneous Manufacturing
<u>339991</u>	Gasket, Packing, and Sealing Device Manufacturing
<u>339992</u>	Musical Instrument Manufacturing
<u>339993</u>	Fastener, Button, Needle, and Pin Manufacturing
<u>339994</u>	Broom, Brush, and Mop Manufacturing
<u>339995</u>	Burial Casket Manufacturing
<u>339999</u>	All Other Miscellaneous Manufacturing

Emergency Management

*with a note regarding the transition of the public safety radio system

The Emergency Management Department transition is still incomplete; however, the following list of completed and incomplete items is provided:

1. Comprehensive Emergency Management Plan and its first amendment were approved by the BOCC at its 9/13/11 meeting.
2. Local Mitigation Strategy was due for its update in July and is in the BOCC process for updating with a planned date of 11/8/11 for consideration by the BOCC for approval
3. Continuity of Government/Continuity of Operations Plan requires a review and is in the BOCC process for updating with a planned date of 11/8/11 for consideration by the BOCC for approval
4. Emergency Operations Center Plan requires a review and is in the BOCC process for updating with a planned date of 11/8/11 for consideration by the BOCC for approval
5. Transfer of the title/tags for the two vehicles and trailer will occur after 10/1/11
6. New phone(s) are ordered for the one employee that will transfer from the Sheriff's Office to the BOCC as well as the new Emergency Management Director
7. An agreement is in place with the VCCDD occurred citing the facility on Morse/466A as a backup EOC
8. A replacement phone system for the EOC is being designed and priced to bring it to the CISCO VoIP system so it will be compatible with the two back up EOC phone systems at their locations
9. Redundancy for the EOC software and servers is being planned for design and pricing
10. Transfer of the Small Quantity Hazard Generators reporting responsibilities has successfully passed to the Fire & EMS Division
11. Transfer of the Hazard Analysis program has successfully passed to the Fire & EMS Division
12. Transfer of the Spill reporting program has successfully passed to the Fire & EMS Division
13. Candidate interviews occurred on 9/15/11 for filling the 10/1/11 vacant Emergency Management Director position.

*Public Safety Radio should be an Emergency Management responsibility; however, Chief Greek has filled the void and led the process to prepare the request for proposals for the new system which will be posted on DemandStar by 9/30/11.